	2014			2015	2016		2017			2018			2019			
All 7(A)	\$ 19,190,547,800		\$	23,583,863,400		\$ 24,128,426,343		\$	25,447,458,500		\$	25,372,539,100		\$	23,175,811,000	
Ethnicity																
All Minority	\$ 5,552,815,900	29%	\$	6,835,518,600	29%	\$ 7,324,003,000	30%	\$	8,171,824,900	32%	\$	8,317,687,300	33%	\$	7,400,502,700	32%
AMERICAN INDIAN	\$ 96,100,300	1%	\$	140,624,400	1%	\$ 125,804,900	1%	\$	138,683,800	1%	\$	180,417,200	1%	\$	149,303,200	1%
ASIAN OR PACIFI	\$ 4,082,967,100	21%	\$	4,839,421,300	21%	\$ 5,295,828,800	22%	\$	5,931,195,400	23%	\$	5,834,836,500	23%	\$	5,035,921,400	22%
BLACK	\$ 354,970,100	2%	\$	498,280,800	2%	\$ 537,415,500	2%	\$	637,096,400	3%	\$	788,552,800	3%	\$	754,710,700	3%
HISPANIC	\$ 1,018,778,400	5%	\$	1,357,192,100	6%	\$ 1,364,953,800	6%	\$	1,461,271,300	6%	\$	1,512,742,300	6%	\$	1,459,914,400	6%
MULTI-GROUP	\$ -	0%	\$	-	0%	\$ -	0%	\$	3,578,000	0%	\$	1,138,500	0%	\$	653,000	0%
UNDETERMINED	\$ 2,797,218,000	15%	\$	3,237,048,700	14%	\$ 3,242,181,943	13%	\$	3,870,022,600	15%	\$	4,156,808,500	16%	\$	4,317,345,300	19%
WHITE	\$ 10,840,513,900	56%	\$	13,511,296,100	57%	\$ 13,562,241,400	56%	\$	13,405,611,000	53%	\$	12,898,043,300	51%	\$	11,457,963,000	49%
Gender																
Not Reported	\$ -	0%	\$	-	0%	\$ 64,000	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$ 3,247,826,700	17%	\$	3,925,419,600	17%	\$ 3,907,493,200	16%	\$	3,988,210,400	16%	\$	3,912,770,300	15%	\$	3,279,144,000	14%
Female Owned more than 50%	\$ 2,527,889,600	13%	\$	3,088,509,900	13%	\$ 3,374,605,643	14%	\$	3,590,087,100	14%	\$	3,455,446,900	14%	\$	3,291,458,100	14%
Male Owned	\$ 13,414,831,500	70%	\$	16,569,933,900	70%	\$ 16,846,263,500	70%	\$	17,869,161,000	70%	\$	18,004,321,900	71%	\$	16,605,208,900	72%
Business Age																
Existing or more than 2 years old	\$ -	0%	\$	-	0%	\$ -	0%	\$	-	0%	\$	-	0%	\$	10,813,683,300	47%
New Business or 2 years or less	\$ -	0%	\$	-	0%	\$ -	0%	\$	-	0%	\$	-	0%	\$	2,647,331,300	11%
Startup, Loan Funds will Open Business	\$ -	0%	\$	-	0%	\$ -	0%	\$	-	0%	\$	-	0%	\$	4,090,374,900	18%
Change of Ownership	\$ -	0%	\$	-	0%	\$ -	0%	\$	-	0%	\$	-	0%	\$	5,534,002,400	24%
Veteran	\$ 604,519,100	3%	\$	1,211,428,300	5%	\$ 1,149,285,400	5%	\$	982,999,800	4%	\$	973,822,200	4%	\$	896,680,500	4%
Rural	\$ 3,194,083,200	17%	\$	4,109,923,900	17%	\$ 4,215,117,400	17%	\$	4,246,768,500	17%	\$	4,170,457,800	16%	\$	3,498,708,900	15%
Urban	\$ 15,996,464,600	83%	\$	19,473,939,500	83%	\$ 19,913,308,943	83%	\$	21,200,690,000	83%	\$	21,202,081,300	84%	\$	19,677,102,100	85%
Export	\$ 1,167,339,500	6%	\$	1,263,076,600	5%	\$ 1,330,413,900	6%	\$	1,747,826,500	7%	\$	1,056,570,400	4%	\$	957,380,800	4%
CAPLine	\$ 416,069,000	2%	\$	453,176,700	2%	\$ 335,183,600	1%	\$	281,865,300	1%	\$	333,647,500	1%	\$	280,310,100	1%
PLP	\$ 11,656,976,700	61%	\$	15,063,684,800	64%	\$ 15,554,443,743	64%	\$	18,247,549,200	72%	\$	18,817,270,500	74%	\$	17,574,058,500	76%
Express	\$ 1,906,406,900	10%	\$	2,202,264,000	9%	\$ 2,161,514,400	9%	\$	2,108,275,100	8%	\$	1,979,087,700	8%	\$	1,735,429,000	7%
Community Advantage	\$ 56,473,500	0%	\$	103,516,100	0%	\$ 123,175,000	1%	\$	137,595,500	1%	\$	157,529,200	1%	\$	133,813,400	1%
\$150K and Under	\$ 1,861,165,900	10%	\$	2,281,337,100	10%	\$ 2,258,135,843	9%	\$	2,334,775,000	9%	\$	2,179,298,400	9%	\$	1,759,136,000	8%
>\$150K - \$350K	\$ 2,210,412,700	12%	\$	2,633,638,000	11%	\$ 2,753,205,200	11%	\$	2,746,424,100	11%	\$	2,780,619,600	11%	\$	2,769,512,100	12%
>\$350K - \$2M	\$ 9,437,689,600	49%	\$	11,398,825,700	48%	\$ 11,317,109,700	47%	\$	11,631,452,200	46%	\$	11,160,419,900	44%	\$	10,089,440,900	44%
>\$2M	\$ 5,681,279,600	30%	\$	7,270,062,600	31%	\$ 7,799,975,600	32%	\$	8,734,807,200	34%	\$	9,252,201,200	36%	\$	8,557,722,000	37%

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	2014		2015	2016		2017		2018	2018			
All 7(A)	52,044		63,461		64,074		62,430		60,354		51,907	
Ethnicity												
All Minority	12,437	24%	15,766	25%	16,704	26%	16,553	27%	16,190	27%	14,258	27%
AMERICAN INDIAN	365	1%	448	1%	411	1%	447	1%	424	1%	376	1%
ASIAN OR PACIFI	6,667	13%	8,087	13%	8,390	13%	8,324	13%	7,876	13%	6,722	13%
BLACK	1,563	3%	2,119	3%	2,375	4%	2,503	4%	2,738	5%	2,454	5%
HISPANIC	3,842	7%	5,112	8%	5,528	9%	5,277	8%	5,151	9%	4,705	9%
MULTI-GROUP	-	0%	-	0%	-	0%	2	0%	1	0%	1	0%
UNDETERMINED	6,628	13%	8,070	13%	7,658	12%	8,246	13%	8,834	15%	8,852	17%
WHITE	32,979	63%	39,625	62%	39,712	62%	37,631	60%	35,330	59%	28,797	55%
Gender												
Not Reported	-	0%	-	0%	1	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	8,022	15%	9,299	15%	9,023	14%	8,557	14%	8,178	14%	6,743	13%
Female Owned more than 50%	8,810	17%	11,364	18%	11,836	18%	11,320	18%	10,715	18%	9,392	18%
Male Owned	35,212	68%	42,798	67%	43,214	67%	42,553	68%	41,461	69%	35,772	69%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	27,412	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	9,645	19%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	8,626	17%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	6,137	12%
Veteran	2,108	4%	3,096	5%	3,250	5%	3,297	5%	3,099	5%	2,496	5%
Rural	9,121	18%	10,989	17%	10,960	17%	10,458	17%	10,138	17%	8,491	16%
Urban	42,923	82%	52,472	83%	53,114	83%	51,972	83%	50,216	83%	43,416	84%
Export	1,472	3%	1,584	2%	1,582	2%	2,026	3%	911	2%	831	2%
CAPLine	564	1%	628	1%	463	1%	382	1%	362	1%	319	1%
PLP	12,556	24%	16,528	26%	17,238	27%	25,030	40%	26,487	44%	23,892	46%
Express	26,556	51%	32,272	51%	32,579	51%	29,462	47%	27,804	46%	22,767	44%
Community Advantage	453	1%	828	1%	988	2%	1,043	2%	1,118	2%	947	2%
\$150K and Under	30,675	59%	37,705	59%	38,043	59%	35,805	57%	33,972	56%	26,945	52%
>\$150K - \$350K	8,513	16%	10,118	16%	10,396	16%	10,385	17%	10,591	18%	10,533	20%
>\$350K - \$2M	10,987	21%	13,264	21%	13,119	20%	13,477	22%	12,883	21%	11,766	23%
>\$2M	1,869	4%	2,374	4%	2,516	4%	2,763	4%	2,908	5%	2,663	5%

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	2014			2015			2016	2017		2018				2019		
All 504	\$	4,199,431,000		\$	4,297,938,000		\$ 4,740,082,000		\$ 5,013,723,000		\$	4,753,644,000		\$	4,958,552,000	
Ethnicity																
All Minority	\$	1,076,540,000	26%	\$	1,202,387,000	28%	\$ 1,421,928,000	30%	\$ 1,424,265,000	28%	\$	1,364,217,000	29%	\$	1,395,189,000	28%
AMERICAN INDIAN	\$	9,260,000	0%	\$	8,530,000	0%	\$ 9,907,000	0%	\$ 5,569,000	0%	\$	5,109,000	0%	\$	4,094,000	0%
ASIAN OR PACIFI	\$	696,348,000	17%	\$	773,687,000	18%	\$ 962,223,000	20%	\$ 1,057,751,000	21%	\$	973,407,000	20%	\$	937,765,000	19%
BLACK	\$	144,840,000	3%	\$	149,243,000	3%	\$ 165,812,000	3%	\$ 101,379,000	2%	\$	68,473,000	1%	\$	73,531,000	1%
HISPANIC	\$	226,092,000	5%	\$	270,927,000	6%	\$ 283,986,000	6%	\$ 259,566,000	5%	\$	317,228,000	7%	\$	379,799,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$ -	0%	\$ -	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	336,950,000	8%	\$	391,370,000	9%	\$ 463,491,000	10%	\$ 636,888,000	13%	\$	771,958,000	16%	\$	809,366,000	16%
WHITE	\$	2,785,941,000	66%	\$	2,704,181,000	63%	\$ 2,854,663,000	60%	\$ 2,952,570,000	59%	\$	2,617,469,000	55%	\$	2,753,997,000	56%
Gender																
Not Reported	\$	-	0%	\$	-	0%	\$ -	0%	\$ -	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	20,359,000	0%	\$	35,910,000	1%	\$ 137,060,000	3%	\$ 606,331,000	12%	\$	1,032,403,000	22%	\$	1,026,414,000	21%
Female Owned more than 50%	\$	523,624,000	12%	\$	558,266,000	13%	\$ 570,115,000	12%	\$ 504,411,000	10%	\$	428,432,000	9%	\$	520,374,000	10%
Male Owned	\$	3,655,448,000	87%	\$	3,703,762,000	86%	\$ 4,032,907,000	85%	\$ 3,902,981,000	78%	\$	3,292,809,000	69%	\$	3,411,764,000	69%
Business Age																
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$ -	0%	\$ -	0%	\$	-	0%	\$	3,667,148,000	74%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$ -	0%	\$ -	0%	\$	-	0%	\$	435,855,000	9%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$ -	0%	\$ -	0%	\$	-	0%	\$	810,110,000	16%
Change of Ownership	\$	-	0%	\$	-	0%	\$ -	0%	\$ -	0%	\$	-	0%	\$	45,439,000	1%
Veteran	\$	157,074,000	4%	\$	152,625,000	4%	\$ 156,044,000	3%	\$ 122,509,000	2%	\$	95,335,000	2%	\$	87,302,000	2%
Rural	\$	557,426,000	13%	\$	557,264,000	13%	\$ 602,913,000	13%	\$ 632,789,000	13%	\$	628,773,000	13%	\$	643,083,000	13%
Urban	\$	3,642,005,000	87%	\$	3,740,674,000	87%	\$ 4,137,169,000	87%	\$ 4,380,934,000	87%	\$	4,124,871,000	87%	\$	4,315,469,000	87%
Export	\$	164,743,000	4%	\$	209,630,000	5%	\$ 198,345,000	4%	\$ 74,956,000	1%	\$	77,910,000	2%	\$	68,199,000	1%
\$150K and Under	\$	66,908,000	2%	\$	60,501,000	1%	\$ 61,548,000	1%	\$ 64,256,000	1%	\$	54,060,000	1%	\$	50,965,000	1%
>\$150K - \$350K	\$	425,629,000	10%	\$	406,770,000	9%	\$ 396,978,000	8%	\$ 420,310,000	8%	\$	410,322,000	9%	\$	405,904,000	8%
>\$350K - \$2M	\$	2,536,774,000	60%	\$	2,538,933,000	59%	\$ 2,692,939,000	57%	\$ 2,811,786,000	56%	\$	2,661,560,000	56%	\$	2,930,259,000	59%
>\$2M	\$	1,170,120,000	28%	\$	1,291,734,000	30%	\$ 1,588,617,000	34%	\$ 1,717,371,000	34%	\$	1,627,702,000	34%	\$	1,571,424,000	32%

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	2014		2015	2016	2016			2018		2019		
All 504	5,885		5,787		5,938		6,218		5,874		6,099	
Ethnicity												
All Minority	1,301	22%	1,346	23%	1,427	24%	1,439	23%	1,382	24%	1,458	24%
AMERICAN INDIAN	16	0%	14	0%	13	0%	12	0%	18	0%	11	0%
ASIAN OR PACIFI	654	11%	705	12%	743	13%	856	14%	758	13%	772	13%
BLACK	224	4%	206	4%	214	4%	135	2%	119	2%	118	2%
HISPANIC	407	7%	421	7%	457	8%	436	7%	487	8%	557	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	422	7%	442	8%	499	8%	610	10%	777	13%	826	14%
WHITE	4,162	71%	3,999	69%	4,012	68%	4,169	67%	3,715	63%	3,815	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	32	1%	51	1%	158	3%	881	14%	1,481	25%	1,538	25%
Female Owned more than 50%	911	15%	900	16%	937	16%	871	14%	695	12%	779	13%
Male Owned	4,942	84%	4,836	84%	4,843	82%	4,466	72%	3,698	63%	3,782	62%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	4,759	78%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	451	7%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	834	14%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	55	1%
Veteran	251	4%	251	4%	241	4%	189	3%	159	3%	128	2%
Rural	897	15%	887	15%	932	16%	1,032	17%	989	17%	1,043	17%
Urban	4,988	85%	4,900	85%	5,006	84%	5,186	83%	4,885	83%	5,056	83%
Export	158	3%	203	4%	171	3%	55	1%	71	1%	59	1%
\$150K and Under	603	10%	547	9%	564	9%	568	9%	481	8%	446	7%
>\$150K - \$350K	1,749	30%	1,650	29%	1,608	27%	1,715	28%	1,655	28%	1,624	27%
>\$350K - \$2M	3,162	54%	3,165	55%	3,263	55%	3,391	55%	3,221	55%	3,516	58%
>\$2M	371	6%	425	7%	503	8%	544	9%	517	9%	513	8%

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